

ICE-T Meet the Buyers 2010

Tuesday 6th July 2010 - Hilton Brighton Metropole, Brighton, UK

At this International Telecare Meet the Buyers event, the International Centre of Excellence in Telecare* (ICE-T) will bring together the biggest telecare and telehealth procurers and the very best service and technology providers for partnering, networking and deal-making.

Partnering / Networking

Our online partnering website will enable you to preview details of participating companies, to make contact before the event and to pre-book one-to-one meetings. There will also be informal networking with Buyers, Sellers and Exhibitors at the event.

Up to 30 international buyers

We already have big buyers signed up including:

- FASS (Spain) - providing a telecare service to 137,000 homes
- Veterans Association of America – probably the world's largest telecare/telehealth service provider
- Kent County Council and Newham Borough Council - Department of Health Whole System Demonstrator sites
- Other health and social care providers e.g. Pantein (The Netherlands), NHS Direct, Westminster Council, Brookvale Healthcare, You
- Companies e.g. Novartis, Stallergenes (France), Bosch, Proctor & Gamble, Serco,

Other Buyers will include UK and international purchasers of Telecare and Telehealth services e.g. private and public sector health and social care providers; multinational communications, pharmaceutical and systems integration companies interested in gaining a foothold in this potentially lucrative market; investors looking to purchase companies, secure licence deals or invest.

Approx 100 international sellers

The best of UK telecare / telehealth technology and service providers, plus we will target key international providers.

Exhibitors

Publicly-funded organisations involved in supporting the Telecare/ Telehealth industry (not for commercial companies).

Global Telecare Market Seminar

There will be a parallel Seminar with international speakers who will review current and future telecare/telehealth market needs, including Veterans' Association of America and FASS in Spain, two of the world's largest telecare service operations. The seminar will be run once in the morning of the event and be repeated in the afternoon, so that all delegates have the opportunity to attend the talks between one-to-one meetings

Costs

For Buyers – no delegate fee, plus we'll provide accommodation and an exclusive Buyers briefing dinner on the evening before the event.

For Sellers – only £150 per delegate. Where else could you access up to 12 focussed business leads and informal networking for so little outlay?!

Event Accommodation at the beachfront Hilton Brighton Metropole, Kings Road, Brighton, East Sussex, BN1 2FU, UK Tel: +44 (0)127 377 5432

To register, or for more information, please contact: claire.ansett@sehta.co.uk

** In ICE-T we define Telecare as the use of information, communication and sensor technologies to deliver health and social support to people, to help them live as independently as possible in the lowest intensity care setting, consistent with their needs and wishes.*